The Walvis Bay Corridor Group (WBCG) is a Public Private Partnership focusing on promoting the Port of Walvis Bay as the preferred trade route for imports and exports for Southern Africa. With reference to the National Development Plan as well as Vision 2030, one of the main economic priorities is to transform Namibia into a regional Logistics Hub. The port of Walvis Bay has become the preferred port on the west coast of Southern Africa serving the SADC region through efficient logistics operations. The WBCG has been mandated as the lead institution to develop the establishment of the Logistics Hub in Namibia. The Logistics Hub entails an intervention process that strives to unleash the latent growth and development potential of specific geographic locations of Namibia through the identification, packaging/formulation and marketing of the Logistics Hub in the SADC region and abroad.

In order for us to realise this, we require the services of a full time Project Manager to spearhead the establishment of a Logistics Hub. His/her role will be to coordinate, manage and lead the development of the Logistics Hub project for Namibia.

**Main responsibilities**

Reporting to the CEO, the successful candidate will be responsible for:

- Lead the development and implementation of the business development strategy for the Logistics Hub concept.
- Define strategies as to how to attract new businesses, companies and other investors within the logistics and distribution sectors to invest in the Logistics Hub initiative of Namibia.
- Ensuring the development of effective strategies to attract investors from the SADC region and abroad to become part of the Logistics Hub within Namibia.
- Investigate, research and build up a strategic database of potential customers and investors and the overall consumer market.
- Provide support and market access through stakeholder engagement for the growth and development of the Logistics Hub.
- Develop Strategic Partnerships with key stakeholders that could add value to the Logistics Hub initiative & ensure a strong flow of information, participation and update with project partners.
- Develop interest and create momentum for growth and development for cross support from other sectors within the economy.
- Develop a strong linkage with the various modes on transport integration and optimise various modes.
- Develop a strong link with national, regional and international stakeholders in developing the Logistics Hub.
- Develop, nurture, and maintain high quality relationships with internal and external stakeholders.

**Requirements**

Minimum education and professional requirements:

- Relevant business degree; Masters degree would be an advantage;
- 10 years in the field of sales/marketing/business development in transport and logistics;
- 5 years minimum at supervisory/management level, acquaintance with multidisciplinary work;
- Ability to act independently with various stakeholders and be self motivated;
- Proficient in English and strong communication skills at all levels;
- Strong negotiation and interpersonal skills;
- Computer skills with experience in microsoft office package;
- Valid driver’s licence.

We offer a market-related remuneration package commensurate with experience and qualifications. A challenging career opportunity awaits the successful incumbent. Interested candidates should forward their updated CV with cover letter and three traceable references in strictest confidence to:

**THE CHIEF EXECUTIVE OFFICER**
Walvis Bay Corridor Group
Email to: admin1@wbcg.com.na

**NB:** Only short listed candidates will be contacted for interviews and no submitted documents shall be returned.

**Closing Date:** Friday, 28 February 2020